



# ANJUMAN-I-ISLAM'S KALSEKAR TECHNICAL CAMPUS NEW PANVEL

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SCHOOL OF ENGINEERING & TECHNOLOGY  
SCHOOL OF PHARMACY  
SCHOOL OF ARCHITECTURE

## Group Discussion Shahbaz Haque, Asst. Professor

### Department: HAS (FE)

# What is GD?

- Group discussion is an oral exchange of information, views, issues, problems and opinions about a topic or situation among members of a group who share certain common subjects.
- It is a systematic and purposeful interactive process which can judge the candidate, his ability of communication, personality, knowledge, convincing power and ability to manage organization.

# Importance of GD

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- In today's competitive world, we must develop a brand of our own- a Unique Selling Proposition (USP) that would help us gain advantage over others.

# Why GD?

- ❑ To exchange information and explore newer ideas
- ❑ To clarify one's knowledge and to expand one's horizon
- ❑ To enhance the listening capacity of an individual
- ❑ To gather the perception of other speakers
- ❑ To change one's perception and idea about a particular situation
- ❑ To enhance one's confidence with respect to communication
- ❑ To test one's knowledge and depth of understanding about a particular topic

# Qualities to be Possessed

## **Leadership Qualities**

- Taking initiative
- Ability to give direction
- Taking the Group along
- Listening
- Goal Fulfillment

# Qualities to be Possessed

## **Knowledge of the Subject Matter**

- Presentation of Details
- Error-Free Presentation

## **Analytical Ability**

- Use of arguments, examples, logic-how effectively are the same related to subject matter

# Qualities to be Possessed

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## **Clarity of thought**

- Distillation of Essentials
- Abandonment of Peripherals

## **Conviction and Flexibility**

- The strength with which the argument is posited
- Flexible in approach to topic

# Strategies for GDs:

## Do's

- **Keep It Short and Simple**
- Follow principles of oral communication
- Make even contributions
- Conclude periodically
- Deliberate and slow in delivering your points
- Adhere to principles of politeness
- Substantiate your point with examples and not the other way round

## Don'ts

- Speak loudly
- Adopt a negative stance
- A casual look
- Flay hands
- Talk too fast
- Provide opportunities to others to speak



# Body Language for GD

## Position

- Push your body to the back of the chair
- Keep your hands on your lap right atop the left
- Keep your legs stationed firmly on the ground; right and left leg intertwined beneath the chair
- Hand movements should be restricted

## Significance

- Keeps you alert
- Indicates that you are a logical person
- Keeps you firmly positioned
- Indicates that you do not need hands as props when speaking